

## Supplier Price List

### Basics

Providers of goods and services have the possibility to register at fairpartners as suppliers and to use the platform as an additional sales channel. When registering they automatically enter into a legally binding online user agreement with the procurement platform's operator, Skill Portal AG, registering themselves and their company. They accept the general terms and conditions and data protection information, and the use of the procurement platform as a chargeable service.

### Registration as a supplier at fairpartners allows you to:

- Present your company incl. company logo, self portrait, a link to your homepage and master data in the public and non-public areas of the platform
- Receive email notification of new requests for quotations (tenders and auctions), individually tailored to your portfolio
- Access to requests for quotations from purchasing organisations, submission and management of offers
- Apply as a supplier to renowned purchasing organisations

### Two pricing structures – You pay per request for quotations or a flat rate for a fixed period

When registering as a supplier you have the choice between two different methods of charging for access to requests for quotations from purchasing organisations and for submitting offers:

Taking out fairpartners' **Basic Service**, which is subject to charge, gives you unlimited use of the full functions of the platform for your chosen period (duration). When registering your company for the first time, we offer you the one-off opportunity to purchase the Basic Service for a period of three months. Further services, such as additional seller roles (User Plus), can be ordered at any time subject to an additional charge.

You also have the possibility to register at fairpartners without purchasing the Basic Service. If you decide on **Transaction-Related Billing**, you pay a transaction fee for unlimited access to each of the requests for quotations that are of interest to you and their direct follow-ups. It is possible to change from transaction-related billing to the Basic Service covering a fixed period at any time.

### Additional Services

In combination with the Basic Service, you also have the possibility to purchase our **User Plus** service, giving sales staff additional access to fairpartners.

The identity of people dealing on fairpartners must be clearly traceable. Therefore the passing on of access information to other people is not permitted, even to staff within your own organisation. Only registered users are allowed to use the services of fairpartners. In this way, all activities, particularly the submission of quotations or confidentiality declarations, can be clearly attributed to one person.

fairpartners offers registered suppliers a wide range of **Training Services**. You will find a detailed summary including prices in the fairpartners Academy section.

## Prices

### Basic Service

For 1 year*	€290.00	
For 3 months*	€195.00	(available only at the time of registering your company for the first time)

or

### Transaction-Related Billing

Access to the chosen request for quotations and its direct follow-ups

Per request for quotations	€140.00
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**User Plus** (in combination with the Basic Service)

For 1 year*	€156.00
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## Automatic Extension of Period-based Services / Cancellation

\*Period-based Services will be automatically extended by one year at the appropriate price, unless the service has been terminated in writing by giving one month's notice to the end of the period.

## Invoicing and VAT

An invoice will be issued directly following registration, after subscription to a chargeable service or at the time of extension.

In addition to the conditions in this price list, the current version of our general terms and conditions also applies to all services used.

All prices are subject to VAT at the statutory rate.

**Any questions? We would be pleased to tell you and your company how you can benefit from the functions and services provided by fairpartners. Our Communications Center employees will be pleased to advise you free of charge. Please give us a call on +49 61 03 / 4 85 69 -10.**